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## PRESS RELEASE

### **CBD Docs-to-AccuraImage Conversion Now Available**

**Woodstock, Illinois, March 7, 2007-** Lumtron Technologies, Inc., a leading provider of document management solutions announced today that the conversion process has been completed, and is now available for users of the CBD Docs platform who wish to convert to Lumtron's flagship product, AccuraImage.

By reading the syntax data defined in the stored documents, the conversion process allows former CBD Docs users to have single-source access to all of their documents – both old and new – after converting to the AccuraImage document management system. The syntax data elements that were used within the older Lotus Notes®-based CBD Docs platform to categorize and file documents are converted and re-introduced into the new state-of-the-art Microsoft .NET®-based AccuraImage system as searchable indices for easy retrieval.

“We are in the process of converting many years' worth of documents from the CBD Docs platform to the AccuraImage platform,” states Marsha Peters, Chief Operations Officer of TIS Insurance Services, located in Knoxville, TN. “and we want to be able to access all of our documents from the same repository – whether they had been scanned into the CBD Docs system prior to conversion, or into the new AccuraImage system. We did not want to maintain two separate systems – especially when one is on a very old Lotus Notes platform.” Peters continues, “Lumtron offered us two ‘flavors’ of conversion detail. One would bring all of our documents into their own cabinet in our AccuraImage system – and retain the same basic syntax hierarchy as they used in the old CBD Docs system. The second option would actually convert the syntax into searchable index fields, giving us far more detail and flexibility in locating and retrieving documents.” Peters concludes, “So we opted for the more detailed conversion. Yes, it takes longer, and yes, it involves more work on our end to prepare the packets for conversion by Lumtron. But we will be far more efficient in locating and retrieving those older documents.”

Paul Fotis, Vice President of Lumtron Technologies added, “Now that document management has gained a solid foothold in the insurance industry, many agencies are moving into a second generation of document management solutions. We are flattered that many are looking to Lumtron to provide the increased sophistication and functionality that they need to take their businesses to the next level.” Fotis continues, “We are committed to keeping AccuraImage at the leading edge of document management

technology, and providing a smooth and painless migration path from first-generation systems is an integral part of that commitment.”

“During our conversion to AccuraImage, the Lumtron support team has been extremely responsive and professional – whenever I need help, they are there almost immediately.” Peters states, “We are really looking forward to having only one place from which to retrieve all of our documents – regardless of when they were scanned in. This is now our third document management system – we know we have the right one this time.”

**About Lumtron Technologies, Inc.**

Lumtron Technologies is the insurance industry’s premier provider of integrated content and document management solutions designed to boost efficiency, ensure regulatory compliance, and increase an organization’s bottom line. Recognized as one of the most comprehensive and advanced document management and control solutions offered today, Lumtron’s flagship product, AccuraImage™, combines fully integrated document management and control with workflow routing, incomparable security, and compliance control – all in one secure, enterprise-wide application. Visit Lumtron Technologies online at [www.lumtron.com](http://www.lumtron.com)

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**About TIS Insurance Services**

TIS Insurance Services, Inc. is based in Knoxville, TN and occupying additional offices in Macon and Atlanta, GA. Over 125 TIS employees proudly serve over 6,000 individuals and businesses in 45 states. Thanks to our clients, TIS was recently named the 58<sup>th</sup> largest insurance agency in the country out of over 30,000 by Insurance Journal magazine. Visit TIS Insurance Services, Inc. online at [www.tisins.com](http://www.tisins.com)

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